

FOOT TRAFFIC

FORMULA

Company: Stacy Tuschl, LLC
Position: Sales Representative
Reports to: Sales Manager
Job Type: Full-Time; Salary, Exempt

Stacy Tuschl, LLC - a High-Performance Coaching & Business Mentorship company - is currently looking for an ambitious and experienced Sales Representative to join our rapidly growing marketing team. This individual will work directly with the Sales Manager to help guide and support outbound online activity focusing on lead generation.

This unique and dynamic position is a full-time role and is perfect for an individual who desires to work with a cutting edge company ahead of practical marketing standards. Candidates must be strong in time management, project management, sales and marketing skills, drive nurture and engagement campaigns to warm audiences and facilitate the close during and outside of conversion events. **This is not an entry level sales job, sales experience (2+ years) is a requirement.**

Responsibilities include:

- Funnel warm leads and generate new leads into all conversion events
- Funnel warm leads and generate new leads into Facebook community
- Support list-building objectives, organically, to meet monthly goals
- Nurture leads inside private Facebook group to keep leads engaged and participating
- Lead on social messaging prospects for high dollar packages
- Assist in organizing all launches and other conversion events with the Sales team
- Build an individual database of leads and execute on regular follow up and nurture, directing leads into conversion events, etc.
- Follow set metrics-based tracking systems for all sales and marketing activities and report progress / updates to the Sales Manager daily.

Metrics / Success Measured By:

- List building and community building metrics met by week and by month
- Lead metrics for conversion events met

- Individual launch sales results (15% conversion rate minimum)
- Weekly social messaging + lead generation metrics met
- Connect calls scheduled metrics met (3 per week)

Requirements (Expected Proficiencies):

- High school diploma or equivalency
- Highly analytical, data-driven individual
- Excellent written and oral communication skills
- Highly organized and able to multitask
- Strong in time management, project management, sales and marketing skills
- Ability to prioritize and meet deadlines
- 2 years (minimum) Sales experience

Additional details:

- Work Location: Fully Remote
- Wisconsin applicants preferred, but not required.
- CST applicants preferred, but not required. However, our CEO is located in Milwaukee, Wisconsin, and clients are nationwide. While you can be located anywhere, in any time zone, company conference calls are required to be during business hours, 8AM-5PM, in Central Standard Time (CST).
- Company website: www.stacytuschl.com
- Company Facebook page: www.facebook.com/stacytuschl

Interested in this position? Please complete the information requested in this google form:

[Sales Representative](#)